



# HACENE DELLALOU

Adr: Ibn Mahmoud – DOHA  
QATAR.  
Mob : (+974) 70025432  
Mail : hacenedel@gmail.com

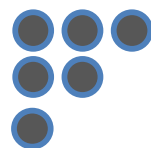
34 years old , single , Algerian nationality,  
Strong planning, organizing and monitoring abilities -an efficient time-manager; seeks and finds solution to challenges; good time manager; sensitive and patient interpersonal and communication skills; seeks new responsibilities; smart worker; positive attitude; creative; work great in team or individual; adaptable to surroundings; and good problem solver and confident .

## COMPETENCES

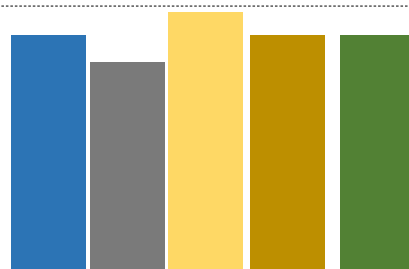
ARAB

FRENCH

ENGLISH



## PERSONNALITE



- Creativity
- Communication
- Serious
- Sense of hearing
- Word processor

## EXEPERIENCE PROFESSIONNELLE



**SOMEPHARM SPA | PHARMACEUTICAL REPRESENTATIVE | 2019-2022**  
Sales representative at the pharmaceutical distributor SOMEPHARM SPA ,  
**HYGIMED SPA | MEDICAL REPRESENTATIVE | 2018-2019**  
Medical and hospital representative at the laboratory HYGIMED SPA  
specialized in medical and hygienic devices.

**PHARMALLIANCE | PHARMACEUTICAL REPRESENTATIVE | 2017-2018**  
Pharmaceutical representative at pharmaceutical laboratory  
PHARMALLIANCE.

**PHARMACY | MANAGER | 2011 – 2017**  
Manager and sales man at pharmacy in El Hadjar – ANNABA – ALGERIA,

**ITCMI | ENGINEER | AVR 2014 – JUN 2015**  
Internship for obtaining a final thesis at the Technical Institute of market  
garden and industrial cultures ITCMI / Ben Mhidi / Taref.

**ZAMZAM WATER COMPANY | SALES | FEB 2015 – OCT 2015**  
Sales in ZAMZAM water company in AJMAN – UAE.

## FORMATION



**BAC | 2009**

Science of nature and life

**BACHELOR | 2012**

Bachelor`s degree in biology, specializing in plant biotechnology

**MASTER | 2015**

2-nd master in biotechnology, Graduation thesis entitled “Watermelon  
scratching citrullus lantus L”,

**SELLING TECHNIQS | 2018**

Sales Technique at P & P School "Performance and development »